BUILDING WITH KNOWLEDGE
SUCCEEDING THROUGH INTEGRITY

www.cornerstonedetention.com
Cornerstone specializes in the manufacture, distribution, design and installation of institutional detention equipment and products. With the recent acquisitions of similar companies, our synergies will help our customers. Cornerstone has positioned itself as one the leading suppliers of detention products in North America. We will continue development of our existing product lines and introduce new products in this industry while expanding internationally.

“We will always conduct our business with character, integrity and awareness.”

C. Mitch Claborn
President & CEO
EXECUTIVE Leadership

MITCH CLABORN, Chief Executive Director
After 20 years in the correctional industry, Mitch founded Cornerstone in 1998. Mitch has devoted his 35+ year career to the corrections industry. He brings character and integrity to every project Cornerstone is involved with.

JOE HARGROVE, Chief Operating Officer
Joe joined Cornerstone in 2003. Since joining Cornerstone he has been involved in the planning and execution phases of its growth. Currently his responsibilities include leadership of the Construction, Electronics, Manufacturing (Airtec and C3), Human Resources and Information Technology teams of which each are lead by seasoned detention veterans. He is a graduate of the University of Alabama with a B.S. in Business and many Leadership and Technical courses taught at GE’s Crotonville Leadership Development campus.

DAVID WATTS, Chief Financial Officer
David has over 20 years of experience in the accounting and finance field, both public and private, in a variety of industries including construction. He holds an accounting degree from the University of West Georgia and a Masters of Business Administration (MBA) from Auburn University. His knowledge and expertise have been crucial to Cornerstone’s success.

SHANNON CLABORN, Executive Vice President Strategic Development
Shannon has served as Vice President of Cornerstone since 1999. His current responsibilities are leading the Business Development Team and Estimating Department. For over 16 years, he has managed the sales and preconstruction divisions using proven procedures and integrity. His experience, expertise and vision have been vital to Cornerstone’s success.

DON ROCHON, Executive Vice President of Warranty, Service & Supply
With 48 years of experience as Electronic Security & Fire Alarm Professional, Don heads up Cornerstone’s Warranty, Service & Supply Group, with seven Regional Offices and 75 plus employees. He holds individual security contractor licenses in 33 states, five Nationally Recognized industry certifications (CPP, SET, CDT, CVI & CHS), and numerous original manufacturer product training certifications.
Cornerstone Construction is the worldwide leader when it comes to furnishing and installing engineered detention products and services. We specializing in the design, manufacture, distribution and installation of institutional detention equipment and products. Our experience and products have made us the jail and prison industry choice at the international, federal, state, county, private and local levels.

Cornerstone offers superior products and services by relying on our decades of experience to assist our customers in the most efficient and beneficial ways. We are committed to finding ways to surpass our customers’ expectations by providing quality products, accurate engineering, and expert installation. We will always conduct our business with integrity and with awareness of our customers’ needs.

**BUSINESS DEVELOPMENT**

David Tidwell  
Vice President of Business Development, West  
256.214.1587  
dtiwell@cornerstonedetention.com

Heath Claborn  
Director of Business Development, East  
731.608.6629  
hclaborn@cornerstonedetention.com

**PRE-CONSTRUCTION & ESTIMATING**

Scott Copeland  
Construction Estimating Manager  
256.560.4237  
scopeland@cornerstonedetention.com

**OPERATIONS & PROJECT MANAGEMENT**

Phil Mullins  
Vice President Construction  
256.560.4242  
pmullins@cornerstonedetention.com

**PRODUCTS**

- Ceilings  
- Doors, Frames & Accessories  
- Furniture  
- Guard Towers  
- Hollow Metal Doors & Frames  
- Kitchen Equipment  
- Lighting Fixtures  
- Plumbing Equipment  
- Wall Panel Systems  
- Security Windows & Glass

**SERVICES**

- Custom Fabrication  
- Design/Build  
- Design Consulting  
- Engineering  
- Product Installation  
- Project Management  
- Scheduling  
- Site Selection

“Cornerstone is a highly regarded company that values it’s people and clients like ourselves, by delivering quality products, on-time and within budget.”  

Steve Baylock, Sundt Construction
INTEGRATED, SCALABLE SECURITY SOLUTIONS

We are the industry’s leading electronic security systems manufacturer and integrator with in-depth experience in the design, engineering, programming and manufacturing of electronic security systems of every type. We have successfully completed over 2,000 projects at city, county, state and federal facilities of all sizes.

We integrate security products supplied by most nationally recognized manufacturers into our systems and our technicians are trained and certified in installation and service for these products. Suppliers include: Allen Bradley, Best / Power One, Bosch, Dukane, EST, Fiber SenSys, GE-Fanuc, HID, Honeywell, IFS, Omron, Pelco, PPI, Rauland-Borg, Silent Witness, Square D, Southwest Microwave, Stentofon, TOA, and Vicon.

BUSINESS DEVELOPMENT

David Tidwell
Vice President Business Development, West
256.214.1587
dtiwell@cornerstonedetention.com

Heath Claborn
Director of Business Development, East
731.608.6629
hclaborn@cornerstonedetention.com

PRE-CONSTRUCTION & ESTIMATING

Ken Fuller
334.286.4278
kfuller@cornerstonedetention.com

Charles McInvale
334.286.4269
cmcinvale@cornerstonedetention.com

OPERATIONS & PROJECT MANAGEMENT

Alan Bandy
334.286.4309
abandy@cornerstonedetention.com

Our commitment to detail is the Cornerstone of our success.

Heath Claborn
Director of Business Development, East
INSTITUTIONAL MATTRESSES

Cornerstone Service & Supply offers a complete line of Institutional Mattresses that are manufactured to the highest-standards. We use only the best materials on our detention mattresses which have been laboratory tested and to outlast the competition with a warranty to prove it. We manufacture most of the popular jail mattress styles with a variety of colors available. We can produce correctional mattresses to meet or exceed any specification. Whether you need one mattress or a thousand, we can provide a solution that fits your needs.

General Manager of Mattress Manufacturing

Kevin Leonard
334.848.7116
kleonard@cornerstonedetention.com

Manager Supply

Heather Lang
256.560.4245
hlang@cornerstonedetention.com

CORNERSTONE SEALED PREMIUM MATTRESS

- Premium fiber core for durability and comfort
- Anti-microbial
- Hypo-allergenic
- Resistant to delaminating from flexing action
- Polyurethane coated, nylon backed fabric

CORNERSTONE SEALED Vinyl MATTRESS

- 1000 Denier scrim covered with durable vinyl
- Resistant to body fluids & other contaminates
- Sem strength in excess of 50 lbs.

CORNERSTONE SEALED COVER MATTRESS

- Transparent cover material exposes more contraband
- High density fiber core
- Anti-microbial
- Sem strength in excess of 50 lbs.
- Resistant to delaminating from flexing

“Mattresses are not all made equal! Our mattresses are made to order with your needs in mind.”

Kevin Leonard
Cornerstone Mattress Sales Manager
Airteq Systems manufactures security locks, sliding devices, and door hardware designed to meet the demanding requirement of the correctional marketplace, as well as those of the government and commercial sector. Installed in more than 750 facilities around the globe, Airteq has earned a reputation for providing the highest quality products.

Airteq products are designed for use in both adult and juvenile correctional facilities in the following areas: inmate housing, entrances, corridors, safety vestibules and administrative areas. Combined with ease of installation and exceptional factory support, Airteq is the right solution for new construction and modernization projects. You will find Airteq installed in city, county, state and federal facilities of all sizes.

**BUSINESS DEVELOPMENT**

Frank Simmons
Director Business Development, Airteq
256.280.7651
frank.simmons@airteqsystems.com

**PRE-CONSTRUCTION & ESTIMATING**

Tony Allen
334.286.4267
tony.allen@airteqsystems.com

**OPERATIONS & PROJECT MANAGEMENT**

Matt Willson
334.286.4276
matthew.willson@airteqsystems.com

**ELECTRO MECHANICAL**

Proven Performance

**ELECTRO MECHANICAL**

Proven Dependability and Energy Efficient

**MECHANICAL**

Proven Durability and Cost Efficient

**DETENTION HARDWARE**

Tough and Quality Built

“Almost all quality improvements come via simplification of design, manufacturing... layout, processes and procedures.”

Tom Peters - Author, Consultant

All Airteq products have been tested and certified to comply with ASTM F1577 and F1643 standards.
FAST, CONVENIENT & RELIABLE

SERVICE

We are certified to service all major detention hardware brands and have the knowledge & experience to maintain your security electronics systems.

- Customized Maintenance Programs
- Systems Confidence Testing
- Preventive Maintenance
- Emergency Service
- Annual Inspections
- System Upgrades

DETENTION FURNISHINGS & INMATE SUPPLIES

Cornerstone can supply everything you need from detention hardware and furnishings to padded cells and inmate supplies. Whether you are a local or federal, juvenile or adult, police station or courthouse—we can supply the products you need at the price you want.

- Inmate Mattresses
- Locks & Hardware
- Security Cameras
- Detention Furniture
- Security Hollow Metal
- Inmate Supplies

“Always do what is right. This will gratify some people and astonish the rest.”

Mark Twain
REGIONAL SERVICE OFFICES

Corporate Headquarters:
Madison, Alabama – 14000 HWY 20 35756

Montgomery, Alabama- 2511 Midpark Road, Montgomery, Alabama 36109
Chandler, Arizona- 4360 W. Chandler BLVD, Suite 11, 85226-2634
Denver, Colorado- 510 E. 51st Avenue Suite 100
Garner, North Carolina- 621 Poole Drive, 27529
Greenville, Wisconsin– W6484 Design Drive, 54942
San Antonio, Texas- 2391 NE Loop 410 # 208, 78217
Spokane, Washington- 2717 N. Hogan, 99207
Washington, Michigan- 12700 – 31 Mile Road, 48095
Cornerstone has used various scheduling software programs over the years, most notably Primeavera and Microsoft Project, to develop its project schedule information. Cornerstone is currently using Microsoft Project, which includes all the necessary tools and features to produce an effective schedule for its project terms to manage a project. Project Controls (scheduler), the Project Manager, and the Field Supervisor review the Cornerstone estimate and scheduling requirements of the Contract Documents and develop a project schedule which includes all of the necessary activities for our scope of work, the required predecessor activities to establish start dates for our work, cost loading, manpower loading, identification of the critical path, and milestones as noted as required. The project schedule will also identify lead times for developing submittal documents, a review time period for submittal documents, lead time for material fabrication, show testing, and review time and delivery time. We provide this information to the General Contractor for implementation into the overall project schedule and then review and review as needed to meet the needs of the contract completion date, provided the work can be accomplished in a reasonable manner. Cornerstone participates in scheduling and coordination meetings with the general contractor, the MEP contractors, and the DEC contractor for the purpose of determining the sequencing of MEP work, DEC work, and security electronics work, so that a reasonable sequence of installation between the trades can be established and the end date required for completion of the project will be met. The Project Manager maintains and updates the project schedule as required to incorporate changes in the work or to reflect changes in the progress of the work. Attached as Exhibits 1, 2, 3, 4, and 5, are the sample schedules and information that have been requested to demonstrate the management tools and performance requested.
AFFILIATIONS

Associated Builders and Contactors, Inc.  National Association of Architectural Metal Manufacturers

American Correctional Association  Detention Equipment Manufacturers Association

American Institute of CPAs  ASIS International

American Jail Association  Correctional Peace Officers Foundation, Inc.

American Subcontractors Association  National Fire Protection Association

National Institute for Certification in Engineering Technologies
SUPPLIERS

SECURITY ELECTRONICS
- ECS
- Trentech
- EOI
- Cornerstone Electronics
- ComTec

SECURITY GATES
- Tymetal
- Wallace International

SECURITY GLASS & GLAZING
- Global Security Glazing
- LTI

WINDOWS
- Claborn Manufacturing
- CM Security

SECURITY HOLLOW METAL DOORS & FRAMES
- Claborn Manufacturing

SECURITY HARDWARE
- Airteq Systems
- R.R. Brink Locking Systems, Inc.

NON_SECURITY METAL DOORS & FRAMES
- Curries

PADDED CELL MATERIAL
- Marathon Engineering Corporation
SUPPLIER REFERENCES

ALLIED PROTECTIVE GLAZING
Pittsburgh, MA
Mickey Mitchell—413.637.5001

GLOBAL SECURITY GLAZING
Marietta, GA
Rick Trundt—770.516.6119

MEJESTIC SOLUTIONS
Madison, AL
John Lo—256.774.1226

VIKING PRODUCTS
Orange, CA
Mike Peterson—714.228.1770

KANE
Kane, PA
Tom Hemdal—419.628.4428

MARATHON ENGINEERING
Mountain Ranch, CA
George Hrunka—209.754.5121

MODERN DETENTION EQUIPMENT
Cincinnati, OH
Patrick Sexton—513.251.3600

Cornerstone would not be the company we are today without the hard work, intelligence, and fortitude of our valued partners.

Heath Claborn
Director of Business Development, East
CUSTOMER REFERENCES

ARRINGTON WATKINS ARCHITECTS
Phoenix, AZ
Lynn Arrington—602.619.7427

DLR ARCHITECTURE
Omaha, NE
Joe Haines—402.393.4100

ELLIS DON
Mississauga, ON, Canada
Les Campbell—905.986.8900

FLINTCO
Memphis, TN
Tim Weatherford—901.372.9600

HDR ARCHITECTS
Dallas, TX
Paul Chastant—972.960.4000

BELL & ASSOCIATES
Nashville, TN
Kevin Keller—615.373.4343

MASSACHIO & ASSOCIATES
Cookeville, TN
David Massachio—502.262.7510

KANE
Tampa, FL
Mike Mazza—855.360.6677

R & N Systems DESIGN
Memphis, TN
Frank Niedzwiedz—901.309.0115

SPIRIT ARCHITECTURE
Memphis, TN
Jim Langford—901.682.5180

SUNDT
Phoenix, AZ
Steve Blaylock—480.293.3000

BUFORD GOLF & ASSOCIATES
Columbia, SC
Keith Summer—803.254.6302

“Cornerstone is a highly regarded company that values it’s people and clients like ourselves, by delivering quality products, on-time and within budget.”
Steve Baylock, Sundt Construction
PROFESSIONAL REFERENCES

ATTORNEY
Balch & Bingham LLC
Charles A. Burkhartt—205.251.8100

BANKING
ServisFirst
Bart McBride—205.949.0308

BONDING
McGriff, Seibels & Williams, Inc.
Jeff Wilson, Vice President—205.581.9131

INSURANCE
EPIC Insurance Brokers & Consultants
Jim Williford—205.581.3346

“Cornerstone sets the bar high in every avenue. Of business they represent. It is my pleasure to be the bonding agent for a company of such dignity and respect in the industry.”

Jeff Wilson
McGriff, Seibels & Williams, Inc.
## Project Spotlight

### New River Valley Regional Jail

**Location:** Dublin, Virginia

**Website:** [www.nrqrj.org](http://www.nrqrj.org)

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<thead>
<tr>
<th>Facility Name</th>
<th>New River Valley Regional Jail</th>
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<tbody>
<tr>
<td>Project Type</td>
<td>Design/Build</td>
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<tr>
<td>Contract Amount</td>
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<td>Number of Beds</td>
<td>535</td>
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<td>Start Date</td>
<td>1/1/2009</td>
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<td>Completion Date</td>
<td>2/25/2010</td>
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<tr>
<td>Owner</td>
<td>New River Valley Regional Jail Authority</td>
</tr>
<tr>
<td>Architect</td>
<td>Thompson &amp; Litton 276.328.2161</td>
</tr>
<tr>
<td>Contractor</td>
<td>Balfour Beatty 703.273.3311</td>
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<tr>
<td>SHM Supplier</td>
<td>Trussbilt</td>
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<tr>
<td>Security Hardware</td>
<td>Southern Folger</td>
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<tr>
<td>Glass</td>
<td>Global Security Glazing</td>
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<tr>
<td>Ceiling</td>
<td>Trussbilt</td>
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Toronto South Detention Centre

Toronto, Ontario

www.mcscs.jus.gov.on.ca

<table>
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<tr>
<th>FACILITY NAME</th>
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<td>PROJECT TYPE</td>
<td>Design/Build</td>
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<tr>
<td>CONTRACT AMOUNT</td>
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<td>NUMBER OF BEDS</td>
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<td>7/15/2010</td>
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<td>COMPLETION DATE</td>
<td>9/28/2012</td>
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</table>

| OWNER                        | Integrated Team Solutions Partnership |
| ARCHITECT                    | Zeidler Partnership Architects 416.596.8300 |
| CONTRACTOR                   | Ellis Don 905.896.8900              |

<table>
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<tr>
<th>SHM SUPPLIER</th>
<th>SECURITY HARDWARE</th>
<th>GLASS</th>
<th>CEILING</th>
<th>FURNITURE</th>
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<tr>
<td>Trussbilt</td>
<td>RR Brink</td>
<td>Global Security Glazing</td>
<td>Trussbilt</td>
<td>Chief</td>
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## Richmond City Jail

**Richmond, Virginia**

<table>
<thead>
<tr>
<th>FACILITY NAME</th>
<th>Richmond City Jail</th>
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<td>PROJECT TYPE</td>
<td>Design/Build</td>
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<tr>
<td>CONTRACT AMOUNT</td>
<td>$9,315,000</td>
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<td>NUMBER OF BEDS</td>
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<td>COMPLETION DATE</td>
<td>6/30/2014</td>
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<tr>
<td>OWNER</td>
<td>City of Richmond</td>
</tr>
<tr>
<td>ARCHITECT</td>
<td>HQK 202.339.8700</td>
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<tr>
<td>CONTRACTOR</td>
<td>Tompkins 202.789.0770</td>
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<tr>
<td>SHM SUPPLIER</td>
<td>Habersham Metal Products</td>
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<td>CHM SUPPLIER</td>
<td>Curries</td>
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<td>SECURITY HARDWARE</td>
<td>Airtiq</td>
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<td>GLASS</td>
<td>Global Security Glazing</td>
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<td>CEILING</td>
<td>Habersham Metal Products</td>
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<td>FURNITURE</td>
<td>Modern Detention Equipment</td>
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<td>WALL PANELS</td>
<td>Habersham Metal Products</td>
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**San Bernardino Juvenile Detention Center**

San Bernardino, CA


<table>
<thead>
<tr>
<th>FACILITY NAME</th>
<th>San Bernardino Juvenile Detention Center</th>
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<tbody>
<tr>
<td>PROJECT TYPE</td>
<td>Design/Build</td>
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<td>CONTRACT AMOUNT</td>
<td>$4,300,000</td>
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<td>NUMBER OF BEDS</td>
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<td>COMPLETION DATE</td>
<td>2/28/2011</td>
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<tr>
<td>OWNER</td>
<td>San Bernardino County</td>
</tr>
<tr>
<td>ARCHITECT</td>
<td>Arrington Watkins Architects 602.279.4373</td>
</tr>
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<td>CONTRACTOR</td>
<td>Sundt Construction 480.293.3000</td>
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<td>SSM SUPPLIER</td>
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<tr>
<td>OHM SUPPLIER</td>
<td>Curries</td>
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<td>SECURITY HARDWARE</td>
<td>Southern Folger</td>
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<td>COMMERCIAL HARDWARE</td>
<td>Schlage</td>
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<tr>
<td>GLASS</td>
<td>Global Security Glazing</td>
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</table>
### PROJECT SPOTLIGHT

**Wake County Detention Center**  
Raleigh, NC  
**Norment**

<table>
<thead>
<tr>
<th>FACILITY NAME</th>
<th>Wake County Detention Center</th>
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<td>PROJECT TYPE</td>
<td>CMAR</td>
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<td>CONTRACT AMOUNT</td>
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<td>NUMBER OF BEDS</td>
<td>1984</td>
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<td>START DATE</td>
<td>January 2010</td>
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<td>COMPLETION DATE</td>
<td>February 2013</td>
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</table>

<table>
<thead>
<tr>
<th>OWNER</th>
<th>Wake County Facilities Design &amp; Construction 919.856.6350</th>
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<tbody>
<tr>
<td>ARCHITECT</td>
<td>Little Diversified Architectural Consulting 919.474.2500</td>
</tr>
<tr>
<td>CONTRACTOR</td>
<td>Skanska USA Building, Inc. 919.890.7838</td>
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<table>
<thead>
<tr>
<th>SECURITY HARDWARE</th>
<th>AirTel</th>
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<td>CCTV</td>
<td>Pelco, Panasonic, Cisco, Dell</td>
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<tr>
<td>INTERCOM/PAGING</td>
<td>Zenitel / Stentofon, Ioa, Quam</td>
</tr>
<tr>
<td>CARD ACCESS SYSTEM</td>
<td>AMAG</td>
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<tr>
<td>PLC</td>
<td>Omron</td>
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<tr>
<td>COMPUTER</td>
<td>Dell</td>
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<tr>
<td>TOUCHSCREEN</td>
<td>Wonderware, Intouch, ELO Touch Systems</td>
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<tr>
<td>LAN</td>
<td>Cisco</td>
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<td>VIDEO VISITATION SYSTEM</td>
<td>Renovo</td>
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**Los Angeles Metro Jail**  
Los Angeles, CA

<table>
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<th>FACILITY NAME</th>
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<td>PROJECT TYPE</td>
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<td>CONTRACT AMOUNT</td>
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<td>NUMBER OF BEDS</td>
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<td>COMPLETION DATE</td>
<td>June 2009</td>
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<tr>
<td>OWNER</td>
<td>LAPD 877.275.5273</td>
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<tr>
<td>ARCHITECT</td>
<td>HOK 415.243.0555</td>
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<tr>
<td>CONTRACTOR</td>
<td>Tetra Design 213.250.7440</td>
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<tr>
<td>SECURITY HARDWARE</td>
<td>Airtaq</td>
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<tr>
<td>CCTV</td>
<td>Pelco, Verint, Extreme</td>
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<td>INTERCOM/PAGING</td>
<td>Commend, Dukane, TOA, Lowell, Quam</td>
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<tr>
<td>FIBER OPTIC CABLE SYSTEM</td>
<td>Corning Giber</td>
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<tr>
<td>ETHERNET LAN</td>
<td>Dell, INS, Insight</td>
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Maricopa County Downtown Court Tower
Phoenix, Arizona

Norment

<table>
<thead>
<tr>
<th>FACILITY NAME</th>
<th>Maricopa County Downtown Court Tower</th>
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<tr>
<td>PROJECT TYPE</td>
<td>Direct Bid to CMAR</td>
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<td>CONTRACT AMOUNT</td>
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<td>START DATE</td>
<td>April 2010</td>
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<td>COMPLETION DATE</td>
<td>October 2011</td>
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<tr>
<td>OWNER</td>
<td>Maricopa County Facilities Management 602.506.1141</td>
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<tr>
<td>ARCHITECT</td>
<td>AECOM 602.337.2700</td>
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<tr>
<td>CONTRACTOR</td>
<td>Gilbane Building Company 602.553.4715</td>
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<tr>
<td>SECURITY HOLLOW METAL</td>
<td>Habershaw Metal Products Company</td>
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<td>SECURITY CEILINGS</td>
<td>Habershaw Metal Products Company</td>
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<td>METAL WALL PANEL SYSTEM</td>
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<td>DETENTION HARDWARE</td>
<td>Airteq</td>
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<td>DETENTION FURNISHINGS</td>
<td>Chief</td>
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<tr>
<td>DETENTION GLAZING</td>
<td>Global Security Glazing</td>
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</table>
Duval County Courthouse
Jacksonville, Florida

Norment

Facility Name: Duval County Unified Courthouse
Project Type: Design Build/CMAR
Contract Amount: $5.5 Million
Square Foot: 800,000
Start Date: April 2010
Completion Date: June 2012

Owner: City of Jacksonville Department of Public Works 904.255.8746
Architect: KBJ Architects 904.356.9491
Construction Manager: Turner Construction Company 904.530.7765
Security Hardware: Airtag
Security Hollow Metal: Habersham Metal Products Company